

## Questions and Answers Related to WSIB RFP 19-01: Tangible Asset Consulting Services

1. Is this RFQQ in relation to a new tangible asset investment consultant pool or adding to the current tangible asset investment consultant pool?

**Answer:** The purpose of this RFQQ is to add to the current tangible asset investment consultant pool.

2. Do current members of the tangible asset investment consultant pool whose contracts do not expire in 2018 need to complete this RFQQ at this time?

**Answer:** No, only firms that are not currently in the tangible asset consulting pool who wish to be included in the pool, or who are currently in the pool but have a contract expiring in 2018, need to complete the RFQQ process.

3. If the SIB is creating two different tangible assets consultant pools, what will be the main difference in the SOW between the two? Will both pools report to/work with staff? Can we apply for this pool if a member of the current pool?

**Answer:** The SIB is not creating two separate tangible asset consulting pools. Existing tangible assets consultants and any successful bidders from this procurement will be eligible for the same kinds of projects and would work with the same SIB staff.

4. What asset classes are you expecting to commit capital to in order to reach the 7% target for tangible assets as the current allocation is only 3.5%?

**Answer:** The WSIB does not have any formal investment targets within the Tangible Assets portfolio. The portfolio will be actively reviewing investments in agriculture, natural resources, infrastructure, and other tangible assets.