

**EXHIBIT B**

**WASHINGTON STATE INVESTMENT BOARD**

**REQUEST FOR PROPOSALS #18-01 Transition  
Management Services**

**MANDATORY MINIMUM QUALIFICATIONS COMPLIANCE CERTIFICATE**

**This certificate and necessary supplemental pages must be set forth as Section 4 of your response, the “Minimum Qualifications Compliance Certificate.”**

The undersigned hereby certifies that the firm submitting this response fulfills the applicable minimum qualifications outlined below.

**Transition Management Services**

The offering firm:

- A. Has an equity capitalization in excess of \$50,000,000.
- B. Is a broker/dealer registered with the Securities and Exchange Commission and/or a registered investment advisor able to meet the contemplated scope of services in this RFP.
- C. Has at least 10 global transition management professionals and support personnel.
- D. Has at least a minimum of 5 years of experience in providing transition management services to Institutional Investors for multiple asset classes: Domestic Equities (all capitalization range), US and Non- US Fixed Income, International Equities and Emerging Markets, including Foreign Exchange.
- E. Has completed 5 transitions greater than \$100 million per event over the last five years.
- F. Has completed 3 multi-asset class transitions (e.g. simultaneous equity, fixed-income and global equities, including foreign exchange within the same transition event) greater than \$1 billion per event over the last 5 years.
- G. Is able to trade on an agency basis.
- H. Has and will maintain the appropriate coverage for errors and omissions and professional liability insurance.
- I. Is willing to accept a contract substantially in the form of the sample contract, and is willing to act as a fiduciary when performing transition management assignments.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date