



Richard Muhlebach CRE, CPM, RPA, SCSM

Richard Muhlebach was reappointed to his second term on the Board at the end of 2012. He is a member of the WSIB's Private Markets Committee.

Muhlebach has over 40 years' experience as an executive with real estate firms that lease, develop and manage commercial and residential properties. He served as the Vice President of Real Estate Management for a residential California developer and a commercial California developer and the Vice President of Leasing for a Northwest developer. He founded and served for nineteen years as the President of a commercial real estate brokerage and management firm and sold the company to a national real estate firm and served as its Senior Managing Director for nine years. His firm provides commercial brokerage and consulting services and he is an educator and author. His offices are in San Francisco and Woodinville, Washington.

Richard co-authored 20 books on commercial real estate including *Business Strategies for Real Estate Management Companies*, *The Leasing Process: Landlord and Tenant Perspectives*, *Shopping Center Management and Leasing*, *Managing and Leasing Commercial Properties* and *Troubled Properties: A Practical Guide for Turning Around Troubled Assets*. He authored over 130 articles including articles published in Asia and Europe. He is an instructor for the Commercial Brokers Association, Institute of Real Estate Management, Building Owners and Managers Association and the University of Washington. He's taught seminars and lectured across the United States and in Singapore, China, Taiwan, Spain, Hungary, Poland, Russia, Bulgaria and Canada.

He served as the national president of the Institute of Real Estate Management and the president of the Washington State Association of Commercial Realtors and is a Counselor of Real Estate, Certified Property Manager, Certified Shopping Center Manager, and Real Property Administrator. He graduated from San Francisco State University.

